





Dear Friend of JA,

We are currently in one of the most transformational periods in the over fifty-year history of Junior Achievement of the Bluegrass. Since business leaders first brought JA to the Bluegrass Region in 1963, well over 350,000 young people have been inspired by business and community volunteers. Student success is central to Junior Achievement's mission to provide volunteer-driven learning that fosters workforce readiness, entrepreneurship and financial literacy. Under the guidance of local community volunteers, JA helps students apply real-world skills required in the 21st Century global marketplace.

During the 2014-2015 school year, JA partnered with teachers in 105 schools, inspiring 18,307 students in 750 classrooms across Central Kentucky. Importantly, many of the students we served were in "low to moderate income schools" (LMI) where 51% or more of the children qualify for free or reduced lunch. Your contributions of time and treasure are responsible for igniting these students' passion for breaking through the walls that may be limiting their views of the future as well as empowering them to soar to heights that seemed impossible for them to reach before their JA experience.

97% of our teachers said that JA connected students to what is learned in life. JA volunteers help students understand how business works and what jobs are available in our own community. JA volunteers teach about money management and interviewing skills as well as their own career paths and importance of a good work ethic. Perhaps most importantly, just by showing up, a JA volunteer communicates the message to every student, "You can be successful, too!"

If you have not already, please consider joining the JA team to help our young people grow into our future productive workers and citizens. Consider breaking out of your typical workday and helping young people break into the working world. JA provides the training, materials and encouragement. You provide the great attitude, experiences and enthusiasm. Together we can inspire Kentucky kids to get excited and prepare for their best possible future.

Sincerely,

Lynn Hudgins, *President* JA of the Bluegrass, Inc.

David Royse, *Chairman* JA of the Bluegrass, Inc.

"JA and FCPS have enjoyed a strong partnership for many years. Since its inception in 1963, over 350,000 of our students have been inspired by the volunteers who teach JA's curriculum.



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JA BizTown /JA Finance Park will open for business in Lexington in 2016!

The journey to bring this experiential facility to the students of Central and Eastern Kentucky began in late Fall of 2012. Members of our board of directors and staff set the pace for our efforts by making 100% in personal financial contributions a reality. On June 23, 2014, we launched the public phase of our fundraising campaign with leadership from our key partner Fayette County Public Schools.

In partnership with Fayette County Public Schools, we are working to apply our experiential curriculum to core educational standards in the context of our local economy. This learning experience—presented in a fun, hands-on atmosphere—will inspire students to dream big about their future and understand what skills they will need to reach their potential. We embark upon this endeavor not just focused on the immediate goal of building an exceptional

physical environment for learning but more importantly of building a sustainable organization over the long-term with a legacy beyond our imagination.

To date we have secured over \$2 million in cash, pledges and budget relieving in-kind support toward our total \$4 million goal (cash and in-kind). We have secured nine storefront partners including: Chick-Fil-A, Forcht Bank, KY Utilities, Keeneland, Mike Scanlon (Philanthropy Center), Toyota, UK, UK Healthcare and WLEX. The Marksbury Family Foundation will be the naming sponsor for the Community Room and we have three amenity level partners including; Gary and Sheila Bello, Davis H. Elliot Company and Andy Shea-Lexington Legends.

We are on our way to making our bold vision a reality!

Early Investors:

















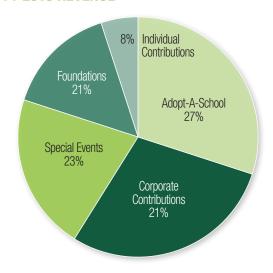




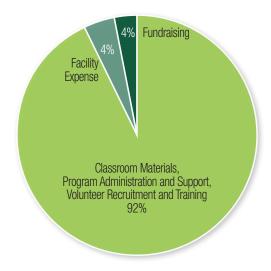
Individual Partners: Gary and Sheila Bello | Mike Scanlon | Andy Shea – Lexington Legends

FINANCIAL REPORT

2014-2015 REVENUE



2014-2015 EXPENSES



"JA provides instruction on realistic things that are going on in this world and the kids open up and begin to believe in themselves."

12th grade teacher

HISTORICAL DATA

School Year	Contact Hours	# of Students Served	# of Volunteers Utilized	# of Classrooms Served	# of Schools Served
2004-2005	82,365	15,631	521	698	94
2005-2006	84,892	15,792	542	697	105
2006-2007	86,063	16,167	588	733	108
2007-2008	98,120	17,982	467	803	109
2008-2009	100,079	17,750	406	779	106
2009-2010	105,452	18,622	404	793	107
2010-2011	97,066	18,035	374	763	112
2011-2012	97,107	18,047	382	755	109
2012-2013	100,575	18,064	391	745	103
2013-2014	97,760	18,264	353	753	105
2014-2015	99,921	18,307	350	750	105

2014-2015 CONTRIBUTORS (\$1000 and above)

\$15,000+

Bechtel Parsons Blue Grass Fayette County Public Schools LG&E/KU

Robert & Martha Trussell Family Foundation Rosenthal, Warren

\$10,000+

Home Builders Association of Kentucky, Inc. Jackson Family Foundation Toyota Motor Manufacturing

\$5,000-\$9,999

American Founders Bank **Ball Homes** Central Bank & Trust Community Trust Bank Crowe Horwath LLP Davis H. Elliot Company, Inc. Dupree, Thomas Sr. Equestrian Events, The Forcht Bank Hilliard Lyons Johnny Carino's Kentucky Bank

Kentucky Blood Center Kentucky Eagle, Inc. Lexmark International Orphan Society of Lexington PNC Bank Quantrell Companies, Inc. State Farm Insurance Stoll Keenon Ogden PLLC Taco Bell

Thompson Charitable Foundation Traditional Bank TRANE

UPS Foundation

\$1,000-\$4,999

3M Alltech Blackhawk Mining LLC Blanchet, Lisa Blue & Co. LLC **Brock McVey Company** Caller Properties LLC Clark County Board of Education Clark County Fiscal Court Clay Ingels Co.

Columbia Gas of Kentucky Cowgill, Norwood Jr. Crabb, Al DMD Data Systems East Kentucky Power Coop. **Enterprise Holdings** Foundation Fisher & Phillips LLP **Greer Companies** Hall, John Hilary Boone Foundation Honorable Order of the **KY Colonels** Keeneland Kentucky American Water Company Millennium Steel Services Qualex Manufacturing Rood & Riddle Equine

Stablemate Creative, LLC US Bank **UK Healthcare Development**

Xerox

Hospital

Royse, David

Sarvarv. Mark



My name is Katharine Wheeler, I am a junior at Lafayette High School. I am also a general manager of our schools store, the "General Store." under my amazing marketing teacher Mrs. Gastos. I want to tell you about how the Junior Achievement program has helped my friends and I with learning about entrepreneurship, financial processes, and real world businesses. I have been thorough five different JA programs over the course of the past seven years.

When I was younger I always looked forward to the days when the Junior Achievement volunteer would come in to teach a lesson. The lessons were always fun hands on activities that taught us all about business and how those concepts apply to everyday life. A break from the regular routine was refreshing and the creative lessons were always my favorite part of the day. I can remember trying to answer almost every question that the JA volunteer would ask, they probably thought I was the most obnoxious child in the room.

Then, a few years later, my freshmen marketing class participated in another JA program. The class would always be excited when we walked in the room and our JA volunteer was setting up for that day's lesson. We learned so much about running a business and all that goes into the decisions made every day by businesses. And yet again I was the child who wanted to answer all of the questions. Thanks to that program my fellow students and I learned that business isn't as boring as we thought, and that it can even be exciting and keep you on your toes.

I am currently participating in the JA company program with my school store, in which I am one of the two general managers. We are currently in our second year of the store. Last year there were five students including myself who built the store from the ground up, now we have over thirty students working in five different departments! Our JA representative, Mr. Jones, comes into the classroom once a

week and works with myself and the four department managers to help us organize and improve our store. I would say these meetings have been one of the most important experiences I will get to have while in high school. I learn so much by sitting around a table with my peers and discussing what all we need to do in order to make our store the best that it can be. My job in these meetings is to hand out assignments and give input on other people's ideas and all of their assignments. A few of the things Mr. Jones has been helping us work on are updating our financial system, advertising more effectively and creating a business plan. Before all of this I didn't know what a business plan was, let alone why it is so important to a business. Since we have started the program, even though we still have a long way to go, our store has run so much smoother and we are much more organized. I am so glad that we began this program because of the deeper understanding I now have of running a business, and the managing skills that I have developed.

I love the JA program and what it does for students. Thanks to this program, my fellow students and I have a better understanding of the business world and we have the skills needed in order to run a business effectively. Junior Achievement is an amazing program and I am honored to have been a part of it.

Thank you.

JUNIOR ACHIEVEMENT IS THE ONLY NONPROFIT ORGANIZATION DEDICATED TO...

YOUTH DEVELOPMENT

Empowering young people to own their future economic success.

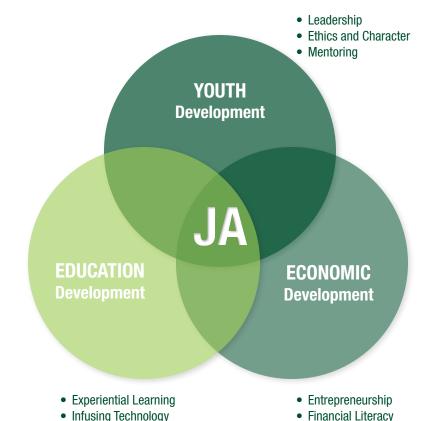
EDUCATION DEVELOPMENT

Enhancing the relevancy of education.

ECONOMIC DEVELOPMENT

Igniting the spark in young people to experience the opportunities of work and life in a 21st-century global marketplace.

- JA students are more likely than their peers to believe that they would graduate from high school, pursue postsecondary education, and graduate from college.
- JA helps students see the connections between classroom lessons and life after graduation, with a goal of decreasing drop-out rates.
- JA inspires students to develop competitive skills and confidence. Their success bolsters the local workforce and contributes to economic growth.



What a teacher says about her JA experience:

"I appreciate Junior Achievement's involvement with
my students. I believe many of them will benefit in the
future from lessons learned through this program.

Work Readiness

Some students had never before looked at a cover letter, for instance, but now they know it's an integral part of the job application process and the basics of what goes into one. Not only have students learned this concept, they learned it in an upbeat, engaging lesson.

I also strongly believe the students benefit from seeing and hearing from business owners and bosses from the "real world," the people they hope to work for or emulate someday."

• Enhancing the Relevance

of Classroom Learning



The odds are strong that JA's powerful programs touch the lives of your employees' kids, your friends' kids, your neighbor's kids and, even your own kids. Each year, Junior Achievement's cadre of volunteers inspire thousands of students empowering those kids to own their future economic success.

2015 Volunteer of the Year

Craig Browning, an employee of Kositzka, Wicks and Company, who has worked alongside teachers at Garden Springs Elementary School and Beaumont Middle School for the past eight years, was named the 2015 Volunteer of the Year by Junior Achievement of the Bluegrass (JA). Craig has taught twenty JA classes since 2007-08.

According to Ms. Anessa Scott, teacher at Garden Springs Elementary, who nominated him for the award, "Mr. Browning goes out of his way to know each student individually. He never has a dull lesson. He makes sure the kids know he is interested in their lives. When work has called him out of the state, he has arranged his schedule to come back and teach JA the weeks he agreed to, and continues to be a valuable part of our school and community. Mr. Browning has also continued to invest in the lives of my students as they have continued on through high school. He is a wonderful role model in our community and an outstanding JA volunteer."

2014 Volunteer of the Year

Jeff VanderHorst, who worked alongside teachers at Henry Clay for the last seven years, was named the 2014 Volunteer of the Year. "It's rewarding and reinforces my belief in the educators we have — how one person can have influence in a student's life and make a big impact — the teacher and volunteer," he said. "I had JA when I was growing up, so I saw the value in it. If you can impact just a few people, it's worth it." As owner of KnightHorst Shredding and manager of Fitzpatrick's Furniture, VanderHorst can offer extensive real-world experience. VanderHorst, who has worked with more than two dozen classes in his 10 years with JA, was nominated by Social Studies teachers Steven Riley and Jody Cabble. "Jeff is able to connect with a variety of kids and tell them how the real world operates and show how their decisions really matter," Riley said. Cabble added, "he really meets kids where they are and brings a ton of energy to the classroom."

2015 Teacher of the Year

Stephanie Sims, an elementary school teacher at Good Shepherd School in Frankfort was named the 2015 JA Teacher of the Year. Sims has had Junior Achievement programs in her classrooms for the past seven school years for a total of 9 different classes. She was nominated by JA Volunteer, Lora Knight. "Ms. Sims is always actively involved during her JA class. She often mentions that they have used JA material as a springboard for other economic lessons in her class. This always makes for wonderful discussions when I teach the next scheduled class. She maintains a positive, well-behaved classroom which makes my job easy. I usually teach 5th grade, but for 3 years she moved forward with her students so I had the same group of students for grades 5, 6 & 7, so I knew them and they knew me - what fun we had! You can tell Ms. Sims values the JA curriculum and is eager to get started every year. She is definitely deserving of the JA Teacher of the Year award," says Knight.

2014 Teacher of the Year

Michael Reilly, a middle school teacher at Mary Queen of the Holy Rosary School was named the 2014 JA Teacher of the Year. Reilly has had Junior Achievement programs in his classrooms for the past five school years for a total of 25 different classes. He was nominated by two JA volunteers, Larry Parker and Suzanne Thompson. "He is supportive, completes unfinished assignments outside of the JA class time, monitors students when they are working in small groups and runs a well-disciplined class. Students show him a great amount on respect," says Parker. Thompson had this to say in her nomination: "Mr. Reilly is involved when I teach the class. His comments and interaction with the students make it clear that the material is important to him ... I really liked how he made great use of the technology that was available to enhance the class. I enjoyed his participation in the class."

ADOPT-A-SCHOOL PROGRAM

The Adopt-A-School program allows companies to partner with a particular school by funding at least ten classes—impacting as many as 200 students through JA's financial literacy and work readiness curriculum. The companies underwrite the program materials for each classroom, along with the volunteer training, support and evaluation. When possible, the sponsoring company offers 10-12 classroom volunteers to deliver the JA programs.

OUR 2014-2015 ADOPT-A-SCHOOL PARTNERS

GOLD

Home Builders Association of KY (10 years) – Southside Technical School (Lexington) Franklin County Career & Technical School (Frankfort)

JA Board of Directors (13 years)

Tates Creek Elementary and Tates Creek MS

Toyota Motor Manufacturing (12 years)

- No designated school

Warren Rosenthal (12 years) - Dixie Elementary

SILVER

American Founders Bank (3 years)
– Southern MS
Ball Homes (13 years) – Edythe J. Hayes MS
Central Bank & Trust (14 years) – Paul Laurence
Dunbar HS

Community Trust Bank (9 years) –
Glenn Marshall Elementary (Richmond)
Crowe Horwath LLP (6 years) – Jessie Clark MS
Davis H. Elliot Company (5 years)
– Athens-Chilesburg Elementary
Kentucky Blood Center (5 years) – Lafayette HS
Kentucky Eagle, Inc. (14 years) – Garden Springs
Elementary
Lexmark International (14 years) – Winburn MS
LG&E/KU (10 years) – Liberty Elementary
Quantrell (11 years) – Northern Elementary
Stoll Keenon Ooden PLLC (9 years) – Veterans

Stoll Keenon Ögden PLLC *(9 years) – Veterans Park Elementary*Thomas Dupree, Sr. *(12 years) – Clays Mill Elementary*

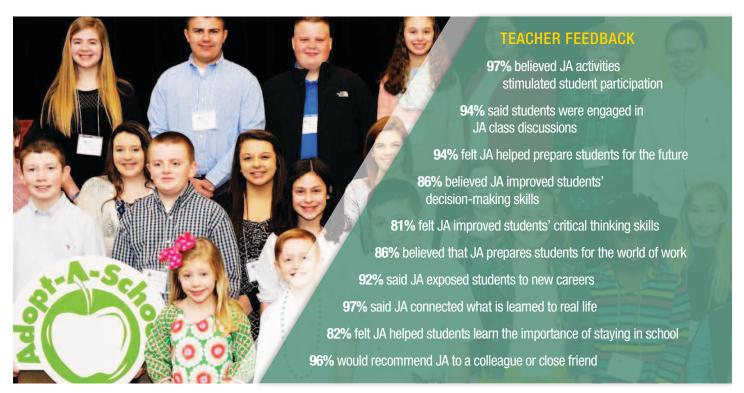
Traditional Bank (6 years) – Leestown MS Trane (10 years) – Beaumont MS

CURRICULUM PARTNERS

Bechtel Parsons Blue Grass
Fayette County Public Schools
Orphan Society of Lexington
State Farm Insurance
Taco Bell
Thompson Charitable Foundation
Robert and Martha Trussell Family Foundation
UPS

FINANCIAL LITERACY PARTNERS

Hilliard Lyons Kentucky Bank Kentucky Utilities PNC Bank





Junior Achievement worked with 18,307 students in the Central Kentucky area this year. The business/education partnerships of JA are greatly enhanced by the volunteers who are willing to invest their time and resources on its behalf. At JA, we depend on our dedicated volunteers, and appreciate their continued support. Our thanks to the following businesses who have given their employees time to volunteer in the classroom this year:

Griffin Gate Marriott Resort & Spa

Harrison County ATC

3M Advanced Materials Division AAA Insurance Adecco Alltech Altra Federal Credit Union American Founders Bank Ameriprise Financial Analysts International Corporation ASH Media & Marketing Association of Independent **KY Colleges & Universities** Bank of Lexington Barr, Anderson & Roberts, PSC BB&T Cromwell Insurance Agency Bechtel Parsons Blue Grass Ben C. Kaufmann, PSC Berea College - Office of the Vice President for Operations Beta Alpha Psi Bimbo Bakeries USA Blackhawk Mining, LLC Blue & Co., LLC Blue Grass Chemical Activity Bluegrass Community & Technical College Bluegrass Family Health Central Bank & Trust Century 21 CHAN Healthcare Churchill McGee, Inc. Citizens Guaranty Bank Clark County Community Services

Clark Energy Cooperative

Commerce Lexinaton Commonwealth of Kentucky. Office of the Governor Commonwealth Venture Creation, Inc. Community Trust Bank Corrisoft Creative Lodging Solutions Crowe Horwath LLP Cumberland Valley National Bank Davis H. Elliot Company Department of Public Advocacy Dickinson Wright PLLC Dinsmore & Shohl LLP DMD Data Systems, Inc. Doug Jones & Associates Eastern Kentucky University - Libraries **Edward Jones** Eastern Kentucky University -Student Volunteers **Employment Plus** Energy Insurance Agency Fair Housing Council Fayette County Public Schools Fifth Third Bank First Investors First Investors Corp. First Presbyterian Church Fitzpatrick's Furniture and Appliances Forcht Bank Fowler Bell Freedom Realty and Property Mat Garrard Co. STLP Grace Christian Church Gray Construction

Highland Christian Church Hilliard Lyons Home Builders Association of Kentucky, Inc. IRM IEM - Blue Grass Chemical Stockpile Outreach Office Jackson Kelly PLLC Jobs for Kentucky's Graduates Johnny Carino's Johnson Controls Johnson Controls Foamech Journey Auto & Boat Sales, Inc. Junior Achievement of the Bluegrass, Inc. K.A.T.S. Heating and Cooling Keeneland Association, Inc. Kennedy Printing Company Kentucky American Water Company Kentucky Bank Kentucky Employers' Mutual Insurance Kentucky Farm Bureau Kentucky Farm Bureau Insurance Kentucky Highlands Investment Corp Kentucky Housing Corporation Kentucky Utilities Kingston Elementary School Kositzka, Wicks and Company KY State Government

Lexington-Favette Urban County Govenment Lexington Herald-Leader Lexington Legends Baseball Lexington Relocation Lexington Young Life Lexmark International LFUCG, Division of Youth Services LG&E and KU Energy LLC MainSource Manpower McBrayer, McGinnis, Leslie & Kirkland Milestone Realty Minuteman Press Missing Link Managed Services, LLC Mountjoy Chilton Medley LLP Ops Plus, Inc. Overhead Door Company Papa John's Park Community Federal Credi Union Parker Hannifin Corporation **O-Ring Division** PBI Bank Peoples Exchange Bank PNC Bank PricewaterhouseCoopers Raymond James Financial Raymond James Financial Services Red Boots Marketing REGISTRAT-MAPI Saint Joseph Hospital - London Sallie Davidson Realtors Scheffelridge Farm

Schrader Commercial Properties, LLC

Sherwin Williams Co. Spectrum Financial Alliance Splatter Inc. State Farm Insurance Stoll Keenon Ogden, PLLC Tempur Sealy International, Inc. Thermal Equipment Sales Co., Inc. Thomas & King Toyota Motor Mfg. Kentucky, Inc. Traditional Bank TRANE UK College of Law UK Gatton College of Business **UK Student Volunteers** UMR Unified Trust Company United Bank United States Attorney's Office University of Kentucky US Bank Votruba Staffing Service Wells Fargo Advisors Whitaker Bank Winchester Farms Dairy Winchester Municipal Utilities Woodforest National Bank Xerox Xerox Government Systems, LLC Xerox Services/EBPO YMCA Afterschool Programs

Laurel Grocery Co.

Leading Edge Focus LLC



The Bluegrass Business Hall of Fame event pays tribute to selected business leaders for achievement in their careers, service to the community and their part as role models for our youth.

The Laureates inducted into the Bluegrass Business Hall of Fame have substance in the American Dream. Their labor and vision not only benefited their own businesses, but also improved the quality of life in

the entire Bluegrass area. These business leaders are being honored for achievement in their careers, service to the community, and their part as role models for our youth.

1989

Caruthers Coleman Garvice D. Kincaid W.T. Young, Sr.

1990

Edward S. Dabney Sr. Michael Leo Mullaney Earl D. Wallace

1991

Walter Hillenmeyer, Jr. Warren W. Rosenthal

1992

Harry C. Barfield James E. Bassett, III Jacob Hughes Graves, III

1993

J. Douglas Gay Joseph S. Wile, Sr.

1994

Mira S. Ball Robert H. Hillenmeyer W. Paul Little W. Emmet Milward Gilmore N. Nunn

1995

Hilary J. Boone, Jr. Bruce C. Cotton Hal Price Headley W. James Host Wayne L. Smith James H. Sweat

1996

Oliver Allen Bakhaus Alan F. Bloomfield Gov. Wallace G. Wilkinson

1997

Lois H. Gray Lewis Owens Irving Rosenstein W.B. Terry

1998

The Dawahare Family Ralph W. Gabbard (Posthumously) Bonnie Quantrell Jones William B. Sturgill

1999

Norwood Cowgill, Jr. Bob Slone Dr. Lee T. Todd

2000

Gerald F. Healy, II Anita Madden Donald K. Poole

2001

Tommy Bell (Posthumously) John R. Gaines

2002

Don Ball Thomas P. Dupree, Sr. Ralph Hacker P.G. Peeples, Sr.

2003

Richard E. Blanchard, Sr. Dr. Thomas Clark Wayne Martin

2004

Luther Deaton, Jr. Henry L. Jackson Dr. Charles L. Shearer

2005

Samuel G. Barnes Gov. Martha Layne Collins Foster Ockerman, Sr. Fred B. Wachs (Posthumously)

2006

Gov. John Y. Brown, Jr. Dr. John Cronin Leonard Press

2007

Laban Jackson Tubby Smith C.W. Sulier, Sr. (Posthumously) Job D. (Darby) Turner

2008

Robert Clay Laura Freeman William L. Rouse, Jr. (Posthumously) Robert B. Trussell, Jr.

2009

Gary D. Bello John R. Hall Dr. Pearse Lyons Deirdre Lyons

2010

James F. Hardymon Dr. Michael Karpf Ann Bakhaus

2011

Dr. Richard W. Furst Phil Greer Alan M. Stein Isabel M. Yates

2012

Terry Forcht
Davis Marksbury
W. Terry McBrayer

2013

Coach John Calipari Nick Nicholson Elmer Whitaker

2014

Tom Hammond Bill Lear Donald W. Webb, Sr. (Posthumously) Dudley Webb

2015

Stephen L. Grossman Wilbert W. (Wil) James, Jr. Dr. David B. Stevens

2015 BLUEGRASS BUSINESS HALL OF FAME EVENT

The 2015 Hall of Fame Celebration was held on May 29th at Keeneland.

Three outstanding business and community leaders — **Stephen L. Grossman, Wilbert W. (Wil) James, Jr.** and **Dr. David B. Stevens**— officially joined this prestigious group of men and women who have been honored for achievement in their careers, service to the community and their part as role models for our youth.

Since 1989, Junior Achievement's Bluegrass Business Hall of Fame has annually recognized the esteemed leaders of the Central Kentucky business community. To be considered as a Hall of Fame member, an individual's record of business achievement must demonstrate:

- 1) courageous thinking and actions
- 4) inspiring leadership, and
- 2) vision and innovation
- 5) community mindedness.
- 3) business excellence

Bluegrass Business Hall of Fame members are individuals whose work has moved the Central Kentucky community in a better, stronger direction. Laureates may be selected from three broad categories: Historical Laureates (deceased), Contemporary/ Active (individuals still engaged in the day-to-day activities of their businesses), and Contemporary/ Retired (individuals who have retired from active business involvement).



















Our office is located at: 1092 Duval Street, Ste. 240 Lexington, KY 40515 (859) 219-2423 FAX (859) 219-1763 or 1-877-396-2101

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Lynda Bebrowsky – Commerce Lexington

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Brian Briley - Davis H. Elliot Company

Cody Brown - Crowe Horwath LLP

Mac Crawford - Crawford Builders

Sheri Evans Depp – Lexmark

Greg Dixon - Smart Recycling Management

Robert Duncan - Jackson Kelly

Kelly M. Johns - Stablemate Creative, LLC

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Trevor Jones - KY Historical Society

David Kidd - PNC Bank

Lora Knight - Home Builders Association of KY

Brad Lovell - Keeneland

Patrick McGee – Churchill McGee, Inc.

Eric Monday – University of Kentucky

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Todd Sallee - KEMI

Mike Scanlon - Thomas & King

James M. Schrader – Schrader Commercial Properties, LLC

Dave Sevigny - DMD Data Systems

Andy Shea – Lexington Legends

Ed Staton - LG&E/KU

Kevin Staton - Blackhawk Mining

Woodford Webb - The Webb Companies

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